

Experienced Area Sales Manager

Silvaco A/S is looking for an experienced Area Sales Manager to handle the sales of hard gelatin and HPMC capsules, raw materials and ingredients for manufacturers of dietary supplements and pharmaceuticals primarily in Germany, Austria, France and Benelux. We offer an exciting and varied job with independent customer responsibility where you will be able to organize your everyday work-life and activities.

It is not a requirement but a clear advantage if you have experience with our core activities, which are ingredients to manufacturers of dietary supplements and pharmaceuticals. It is of great importance that you are good at acquiring new knowledge and understanding customer needs and wishes.

Content of the job:

- Field sales to new customers
- Servicing and additional sales to existing customers
- Participation on fairs and exhibitions in Europe

Our expectations to the ideal employee:

- Good at creating and maintaining relations on all levels
- Good technical understanding and good at acquiring new knowledge
- Excellent communication skills in both writing and speech
- Several years of experience within sales or production in this industry
- Likes to travel – approximately 100 travel days per year
- Structured and good at planning your own activities
- Good language skills (English and German is a requirement, French is an advantage)
- IT abilities (Dynamics NAV and MS Office)
- Relevant educational background either theoretical or practical

Silvaco offers:

- An independent and interesting job in a growing company
- Possibility to work from home
- An informal working environment where teamwork, respect and humour are important aspects
- Attractive fixed salary after qualification, annual bonus and company car

Does this sound like the job for you? Send your application in English or Danish to Nicolai Petersen nicolaip@silvaco.dk or to our company address: Silvaco A/S, Krakasvej 10, DK-3400 Hillerød. If you have any questions about the job please feel free to contact Nicolai Petersen on telephone +45 4824 0222.

About Silvaco A/S

Silvaco A/S was founded in 1962 and supplies raw material and ingredients of high quality for manufacturers of dietary supplements, pharmaceuticals, foods, cosmetics and feedstuff. Our company is based in Hillerød, Denmark and we have our own warehouse.

For further information, please visit our website: www.silvaco.dk.